



Sandeep C. Ramesh

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Time Zone: EST

## SUMMARY

**WHAT I DO.** Invest in asymmetric situations with an [emphasis](#) on [research](#) and [process](#).

**WHAT I'VE DONE.** [10+ years of "special situations" experience](#) across law, banking, and investing at topflight organizations spanning the size spectrum from startup to mega institutional.

**WHAT I WANT TO DO NEXT.** Apply my [differentiated investing skills](#) to accelerate the growth of a thesis-driven crypto investment business with a dynamic, high-integrity, and focused team.

## WORK EXPERIENCE

**PANOPTICON VENTURES** (New York, NY)

**Mar. 2018 – Present**

*Sole managing member of an 8-figure AUM investment vehicle*

- Multi-strategy mandate via systematic futures, hedged equity, and risk-managed crypto
- Additional profit streams from opportunistic consulting to hedge funds, venture funds, and startups
- Active focus on fundamental, research-based crypto and web3 investments across the liquidity spectrum (private and public) and security type (equity, token, and hybrid)

**BLACKSTONE GROUP** (New York, NY)

**Apr. 2017 – Mar. 2018**

*Investment professional in world's leading real estate platform with over \$100bn AUM, concentrating on credit-oriented special situations within \$9bn AUM private drawdown vehicle and \$4.5bn publicly traded REIT*

- Emphasis on "off the run" tactical real estate investments where previous hedge fund / fundamental investment experience delivered differentiated insights
- Selected investments and deals included rescue financing for distressed net-lease REIT, event-driven situation concerning a publicly traded Canadian mortgage lender, first generation GSE multifamily value-add loan pool, and credit provision for a major private single-family REIT locked out of the securitization markets

**VALINOR MANAGEMENT** (New York, NY) / **MEGHALAYA PARTNERS** (Greenwich, CT)

**Sept. 2012 – Mar. 2016**

*Investment professional, Sr. Managing Director, and member of Portfolio & Risk Committees in 3-person team that "split off" from Valinor—a "Tiger Cub" hedge fund with \$4bn AUM—to co-found Meghalaya (~\$300mm AUM launch, 100% employee-owned) in 2014*

- Membership in Portfolio and Risk Management Committees
- Generated, evaluated, and developed standalone long and short positions across the capital structure via deep fundamental research, financial modeling, and probabilistic valuation underpinned by differentiated views and conviction-building research
- Critical member of founding team that built a 9-figure AUM launch backed by premier LPs, including top 10 U.S. endowments

**CENTERVIEW PARTNERS** (New York, NY)

**Apr. 2011 – Sept. 2012**

*Only associate investment banker in both M&A and Restructuring groups, representing clients facing financial and strategic complexities*

- Built flexible operating models and crafted board-ready presentations covering valuation, IR strategy, activism, spin-offs, recapitalizations, restructuring scenarios, and industry themes
- Selected clients included Cisco, Culligan, Eaton, Guitar Center, IAG, Liz Claiborne, and Vonage

**WACHTELL, LIPTON, ROSEN & KATZ** (New York, NY)

**Oct. 2008 – Apr. 2011**

*Associate in Restructuring & Finance practice in top-ranked law firm*

- Worked with financial advisors to structure distressed and non-distressed M&A deals and handicap restructuring scenarios, including debt exchanges, equityizations, "amend and extend" tactics, and in-court actions
- Selected deals included Phillips-Van Heusen's \$3bn acquisition of Tommy Hilfiger, \$4bn Chevron-Atlas transactions, Spectrum Brands Chapter 11, Lehman fraudulent conveyance actions, and Cinram International cross-border restructurings

## EDUCATION

**YALE LAW SCHOOL** (New Haven, CT)

**Graduated 2008**

*Juris Doctor (J.D.), graduated with Honors grades*

- Yale Law Journal, Senior Editor

**DARTMOUTH COLLEGE** (Hanover, NH)

**Graduated 2005**

*Bachelor of Arts (B.A.), graduated summa cum laude with High Honors in History and Senior Fellowship*

- #1 class rank, Valedictorian, 4.0 GPA, Phi Beta Kappa Sophomore Prize, Phi Beta Kappa Early Inductee, Presidential Scholar
- Dartmouth Policy Debate Team, Sigurd S. Larmon Scholarship for excellence in debate (four-time recipient)

**GENERAL ASSEMBLY PART-TIME PYTHON** (Online)

**Expected Sept. 29, 2022**